

Section A Mark Scheme

Question Number	Answer	Marks
1(a)	D - No additional cost is incurred as no extra managers are needed	1
1(b)	<ul style="list-style-type: none"> • Accurate definition of span of control, e.g. the number of employees under a manager's direct control (1 mark) • By managers controlling more employees the business can expand without the recruitment of additional managers (1 mark). • Another benefit is that managers could increase the level of delegation (1 mark). <p>Up to two of the marks above can be achieved alternatively by explaining distracters, e.g.</p> <ul style="list-style-type: none"> • A is wrong because with more employees to oversee, managers will spend more time with employees (1 mark). • B is wrong because it will be more difficult to control a greater number of employees as each has their own problems/issues (1 mark) • C is wrong because a wider span of control will lead to fewer opportunities for promotion because there are no more managerial positions (1 mark) <p>Any acceptable answer which shows selective knowledge/understanding/application and/or development</p> <p>NB A maximum of 2 marks out of 3 can be awarded if the explanation is as to why the other responses are not correct</p> <p>NB Wrong answer to (a) but otherwise logical response, award a maximum of 2 marks</p>	<p>1-3 marks</p> <p>(Total 4)</p>